Florida Bamboo Growers Association



#### **Proof of Concept**

- Creation of Florida Bamboo Growers Association
- Desire to determine farm income
- Key Project







Year 2 Farm





Year 3 Farm







Year 4 Farm







Year 5 Farm







Year 6 Farm





#### 10-Year Pro Forma

#### HPA = Harvestable Pounds per Acre

Farm Income Model	Proforma Per Acre							
Year	LBS Produced	НРА	Utilized	Income at \$1/lb	Harvesting Cost	Wood Net Income	Caretaking +FM Costs	Net Income/Acre
Year 1	0	0	0	0	0	0	2,000	(2,000)
Year 2	0	0	0	0	0	0	2,000	(2,000)
Year 3	0	0	0	0	0	0	2,000	(2,000)
Year 4	3,779	2,241	1,812	1,812	453	0	2,000	(641)
Year 5	5,366	4,272	3,210	3,210	802	0	2,000	407
Year 6	6,653	5,511	4,119	4,119	1,030	200	2,000	1,289
Year 7	8,250	7,109	5,286	5,286	1,321	500	2,000	2,464
Year 8	10,230	9,170	6,782	6,782	1,696	700	2,000	3,787
Year 9	12,685	11,830	8,701	8,701	2,175	800	2,000	5,326
Year 10	15,603	15,260	11,162	11,162	2,791	900	2,000	7,272

#### Harvest Challenges

- Production vs Harvest
- Harvest %
- 2023 2%
- 2024 20%
- Goal for Income Model 70%

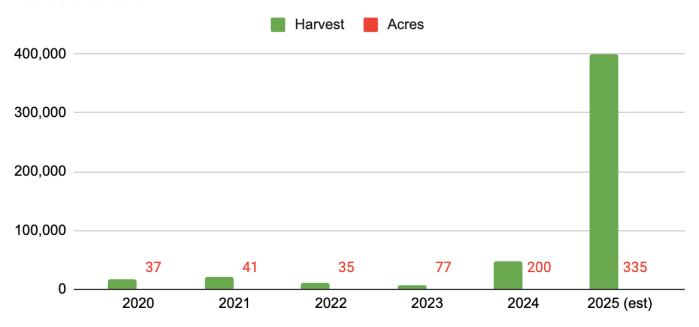






#### Florida Bamboo Shoot Harvest by Year

Pounds of Shoots



**Harvest Year** 



#### **Proof of Concept**

- 2025 is the Year of Profits —> the Proof is the profits
- What this means for the industry greater investment



#### **Markets**

- Shoots
  - healthy and nutritious food
  - Imports of 60 million pounds per year
  - Primary income
- Wood
  - carbon friendly
  - Imports of \$500 million / year
  - Value secondary income



#### **Markets**

New processor / marketer of bamboo shoots - Florida Fresh Bamboo

Website - www.floridafreshbamboo.com





- Low In Calories and Fat
- · More Potassium than a banana
- · Contains protein, fiber and micronutrients
- Source for Phytosterols and Phenols
- · Use in main dishes, salads, soups & stews, curries & stir-fries

More than an Ancient

SUPER FOOD

Thank you!

