Contemporary Issues for Florida Agriculture

Florida Pomegranate Annual Meeting

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September 14, 2012



Three Main Topics

- Importance of agriculture
- The Marketplace
- Government: Help or Hindrance??



Ag one of three pillars of Florida's economy

- A consistent, economic powerhouse
 - 9.25 million acres of cropland
 - \$7.8 billion in cash receipts
 - Over 200,000 jobs
- Kept the state afloat twice in the last 10 years
 - Post 9-11
 - "Great Recession"



Ag's strength is in its diversity

- Top 3 in the nation in 16 different commodities
 - Number 1: oranges, tomatoes, sugarcane, bell peppers, grapefruit, sweet corn, snap beans, watermelons, cucumbers, squash
- No one category (i.e. vegetables, citrus, nursery, livestock) represents more than 25% of total cash receipts

The future is you

- New, high value crops will lead the way to future industry growth and prosperity
 - Strawberries in the 80s-90s
 - Blueberries in the 90s-2000s
 - Pomegranates in the 2010s-2020s???
- How do you overcome production and marketing obstacles to get there?

Research and promotion are essential tools

- IFAS research and extension can lead the way
- Farm Bill provides potential resources to fuel research agenda
 - Specialty Crop Block Grant Program (\$4.4 million annually)
 - Marketing and promotion
 - · Pest and disease research
 - New and improved varieties



Marketplace is hungry for healthy, "local" foods

- Pomegranates considered a "superfood" by some nutritionists
- "Local" food movement is an opportunity for Florida growers
 - Florida markets a good outlet for new commodity growth
 - Regional U.S. markets are "local" in Florida's window

Schools are an opportunity, too

- FDACS school feeding initiative is connecting growers and school food service buyers
 - Over 2 million meals a day!
- USDA buys over \$600 million worth of fruits and vegetables each year
- Fruit and Vegetable Snack Program is another opportunity

"headwinds"

- Labor situation is unsettled
 - Arizona, Georgia, Alabama, etc...
 - Lack of federal action
 - Problematic H2-A Program
- Water quantity and quality
 - Urban v. rural conflict: who gets the water?
 - Numeric Nutrient Criteria



More "headwinds"

- Food safety
 - Illnesses driving consumer interest
 - No commodity exempt from scrutiny
 - Marketplace demands for GAPs/BMPs...and audits
 - FDA regulations on the horizon



Despite the headwinds, the opportunities are plentiful

- A healthful product
- Potentially a good market window
- On the cutting edge of a new industry

